

# Do you speak IoT?



**IoT** (= Internet of things) is the concept of connecting any device with an on and off switch to the Internet and to each other. By the year 2020, current estimations say, there will be approximately 30 billion connected devices in the market.\*



**guh GmbH** is a flexible software service provider in the IoT industry with a highly experienced and stable team, more than 5 years on the market and an excellent track record. Its product is a one-of-a-kind IoT operating system which opens up endless possibilities in the world of IoT.



We make your entry into the world of IoT a plannable project. Our clients call it the "guhIO insurance". Benefit from our unrivalled time-to-market. From now on you can focus on unlocking new business opportunities. We do the rest.



# nymea

## Imagine you can digitalize your business and...



**Generate additional revenues by offering valuable services to your customers**

e.g. smart mood based services combining lighting with music, temperature, etc.

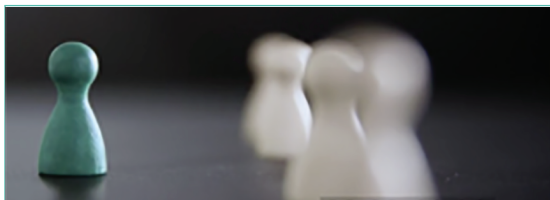


**Your product can be the hub to tap into new, attractive markets**

e.g. offering smart security concepts which will turn you into a full service provider in the security market.



**You can unleash the potential of smart product development and predictive maintenance.**



**You will outperform your competition and significantly increase profitability.**

## We will make your product smart. Fast, plannable, and hassle-free.



*The decision favouring nymea was taken for a number of reasons, but only nymea provides us with the customisation and security we need for our products.*

Marc Hellweg, Marantec



*nymea provides us with the possibility to convert our product into a smart product and to better understand our customers.*

Michael Bartonek, Eaton

\*MacGillivray, Carrie, Worldwide Internet of Things Forecast Update, 2015-2019, International Data Corporation (IDC), February 2016; Turner, Vernon, "The Internet of Things: Getting Ready to Embrace Its Impact on the Digital Economy," International Data Corporation (IDC), 2 March 2016, Directions 2016: San Jose, CA.